



## Buyer Profile Form

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**Company Name:**

**Contact Person:**

**City:**

**Country:**

**Phone:**

**E-Mail:**

**Web Site:**

**Do you currently import from USA?** Yes or No

**Do you currently import from Indiana?** Yes or No

**Type of business** (*check one that best applies*): Importer Distributor Retailer Wholesaler Manufacturer Broker  
Construction Sawmill Other (specify)

**Market segments** (*check all that apply*): Construction Engineered Wood Flooring Fuels Furniture Musical  
Instruments Pallets/Crating Paneling Paper Railroad Ties Sporting Equipment Other (specify)

**Products interested in purchasing** (*check all that apply*): Chips Timber/Lumber Engineered Wood Logs Mulch  
Pellets Plywood Pulpwood Sawdust Veneer Other (specify)

**Hardwood species** (*check all that apply*): Basswood Beech Black Walnut Cherry Cottonwood Cypress  
Gum Hackberry Hard Maple Hickory Red Elm Red Oak Sassafras Soft Maple Tulipwood/Poplar  
White Ash White Oak Willow Yellow Birch Other (specify)

**Grade/Quality:**

**Thickness:**

**Geographic region covered for sales & distribution:**

**Preferred port of receiving:**

**Preferred export price quotation** (*e.g., Works, CIF, FOB*):

**What quantity?**