

Motor Vehicle Advisory Board Meeting  
February 8, 2016 2:00 p.m.  
Indiana South Government Center South, Conference Room 17

---

*Meeting called to order at 2:05 pm.*

Members in attendance:

- Secretary of State Connie Lawson, Chair
- Thomas Kelley (Kelley Motors)
- Rachel Hazaray (Subaru of Indiana Automotive)
- Mark Fuson, Vice Chair (Fuson Motors)
- Charles Svihlik (Ivy Tech)
- Fritz Kruetzing, Secretary (Fritz Motors)
- Robert Hockett (Indianapolis Car Exchange)
- Mike Hierholzer (Ray's Auto Parts)
- Pam Argostino (Camp-Land RV)
- Scott Stidham (Honda)

Members absent:

- Mark Dougherty (N3 Boatworks)
- Senator Thomas Wyss

Office of the Secretary of State representatives in attendance:

- Brandon Clifton, Chief of Staff
- Melissa Reynolds, Director – Auto Dealers Services Division
- Rachael Ehlich, Senior Counsel – Auto Dealers Services Division
- Scott Conner, Enforcement Attorney - Auto Dealers Services Division
- Liz Bryant, Operations Specialist

Others present:

- Senator Dennis Kruse (Republican, District 14)
- Marty Murphy (Automobile Dealers Association of Indiana)

Adoption of Minutes:

- Motion to Adopt by Fritz Kruetzing
- Seconded by Charles Svilik
- No opposition, minutes are adopted

Introduction of Newly Appointed Board Members:

- Manufacturer Representative- Scott Stidham
- Boat Dealer Representative- Mark Dougherty

Appointment of Vice Chair & Secretary:

- Mark Fuson as vice chair
- Fritz Kruetzing as Secretary

Secretary Update:

- The Secretary discussed different events and projects the office is currently involved in including candidate filings, the Business One Stop project, and legislative efforts.
- The Secretary provided an update on the Auto Dealer Services Division's efforts to build a new licensing system that would improve the user experience for dealers.
- Discussion on HB 1087 (BMV bill.)

Legislative Update (Melissa Reynolds):

- House Bill 1365 (Secretary of State's bill)
  - Title delivery deadline extended to 31 days
  - Relocation of fees from IC 9-29 to IC 9-32
  - Allows issuance of interim plate for "spot delivery"
  - Transfers responsibility for dealer designee plates
  - Bill will go into effect July 1, with some provisions going into effect July 1, 2017.
- House Bill 1087 (BMV bill)
  - Also addresses title delivery deadline extension
  - Terminology changes, especially with regard to salvage and rebuilt vehicles
  - Changes requirements for when dealers can do a VIN inspection
  - Increased record keeping with salvage vehicles without a title
- House Bill 1259 (New Dealer and MFG bill)-
  - Addresses service and parts reimbursement requirement and generally does not impact the work of the Auto Dealer Services Division

Open Discussion:

- Brief discussion regarding partial service providers
- Brief discussion regarding implementation of electronic lien transfer
- Discussion on Spot delivery, clarification.
- Some members voiced concerns about manufacturers engaging in direct selling instead of having franchises.
- We will start talking about legislation for next year at our next few meetings.
- Discussion about investigator audits, and fees that the dealers have to pay. Possibility of a diversion program was mentioned.

Suggested Meeting Dates: April 11, 2016 2pm.

Meeting Adjourned: 3:20 pm