

## TERRY LEE CORPORATE PARTNER PROGRAM

## PROCEDURES FOR VEHICLE PURCHASES:

In order to receive your Corporate Discount on vehicle purchases, please call our Corporate Partner Manger, Ryan Sample or General Manager, Jim Smith at (317) 674-7400 to register as a Terry Lee Corporate Partner before visiting the dealership.

The Management Team at Terry Lee Hyundai is excited to welcome the employees and families of the State of Indiana into our Corporate Partner Program. This Program is designed to make your customer experience easy with transparent pricing and no negotiation necessary.

The purpose of the program is to offer you and members of your organization a consistent, competitive pricing structure, along with a world-class service environment.

### **EXPLANATION OF BENEFITS:**

#### **EMPLOYEE PRICING ON NEW VEHICLE INVENTORY:**

The majority of our new Hyundai inventory will be offered at Manufacturer's Invoice with only minor exceptions such as new model introductions, newly redesigned models, vehicles in extremely short supply, etc. Check it out Online today.

You will receive all consumer incentives from the Manufacturer in effect at the time of your purchase/lease. These incentives will be used to reduce your purchase price and often result in a price below dealer invoice, the price we pay for the vehicle from the Manufacturer.

## EMPLOYEE PRICING ON PRE-OWNED AND CPO VEHICLES:

All Pre-Owned vehicles are priced independently because they are all different manufacturers, makes, models, trim levels, etc.

#### PARTS, SERVICE AND AFTERMARKET ACCESSORIES DISCOUNTS:

You will receive a 10% discount on all parts, service & aftermarket accessories purchased at our dealership. This Certificate must be presented to the Service Writer at the time of service to be eligible for these discounts.

Discounts cannot be combined with other offers and are subject to a maximum of \$100 per visit. Please note that our manufacturer trained technicians service most makes and models of passenger vehicles sold in the US.

# Terry Lee Hyundai hwy 37 • Nobles Ville



Welcome Le Partner.





Terry Lee Hyundai • Ten Minutes North of I-465 on Highway 37 in Noblesville • terryleehyundai.com